



sales representative / 40 hours a week

Pottery Pots is a global brand in premium design planters for both indoor and outdoor use. We are specialized in high-quality planters for mostly florists, garden centers, landscapers and interior/exterior designers. Pottery pots has two headquarters, one in the United States (New Jersey) and one in Europe (The Netherlands). We are a fast growing company so therefore we are looking for a talented field sales Supportive Employer representative for our office in the USA. Are you a fit for this position? Learn more about your role as a pottery pots sales rep.

Job qualifications: experience/education/training

- Bachelor's degree
- 5 plus years of supportive employer

What you can expect from us

We support our field sales reps in cultivating their own entrepreneurial spirits. Our teams work collaboratively, and we communicate with all our sales reps to make sure they are comfortable in their role and have the materials to succeed.

To help you sell more effectively, we provide:

- Marketing materials for your customers
- Sample pitch script and ideas
- Monthly reporting detailing how much you have earned
- Unlimited access to highly-targeted leads in your territory

Your responsibilities

- Interact with potential customers – Garden Centers, Florist and Whole Sale (Nurseryys)
- Plan and coordinate your sales routes
- Build and develop relationships, set up appointments visit their stores, etc.
- Introduce customers to CIA Medical and demonstrate our benefits to their medical practice
- Particape with Po
- Encourage customers to create an account on our website using your referral code – this links you to the customer for your commission payments on all of their orders

Job requirements

- Excellent organization and communication skills
- Outside or field sales experience in the Garden industrie
- Established customer relationships in the Garden / florist business
- Personable, outgoing demeanor, someone who cares about your customers
- Access to internet and email
- Your own transportation

What we offer you

- A varied job in a strong international growing company
- A young working environment with motivated colleagues
- A competitive salary

You will have the opportunity to be part of a young, dynamic organization with career opportunities and to help build a new company to conquer the American Market.

If you are interested! Please apply now to management@potterypots.com

